

The FOUNTAIN



Mid-Florida Chapter

Special points of interest:

- September 19, 2006
3:30 PM—5:30 PM
Seminar at Dubsdread
Country Club
- September 19, 2006
Joint meeting with IMA at
Dubsdread Country Club
- October 29-31, 2006
2006 APICS International
Conference and Exposition,
Orlando, FL
- November 7, 2006
Mid-Florida PDM at
Dubsdread Country Club

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August 27, 2006

Volume 1, Issue 2

September Seminar & PDM: Supply Chain

The Mid-Florida APICS Chapter and Institute of Management Accountants (IMA) are hosting a seminar and joint Professional Development Meeting on Tuesday, September 19, 2006 at the Dubsdread Country Club.

The topic for both events is Supply Chain Management. The seminar will focus on basics of supply chain management, best practices, and

performance measurements. The evening PDM dinner meeting is an overview of Supply Chain Management. Both events will be presented by David Buker, President of The Buker Group.

David Buker, corporate executive, consultant, and accomplished speaker, is President of The Buker Group located in Orlando, Florida. His management career includes more than 25 years of manage-

ment experience in managing manufacturing companies. He has held positions as Director of Production Planning and Processing, Director of Materials, VP of Manufacturing, and Assistant to the President with responsibilities for Strategic Planning and Profit Planning.

Cont'd on page 3

Date: Tuesday, September 19, 2006

Seminar: 3:30—5:30 PM

Cost: \$25.00 Members

**Where: Dubsdread Country Club
Directions and map on Page 5**

Register by September 11, 2006

Date: Tuesday, September 19, 2006

Networking: 6:00 PM

Dinner: 6:30 PM

Speaker: 7:30 PM

**Cost: \$25.00 Members
Reduced rate (\$10.00) available for
unemployed members.**

**Where: Dubsdread Country Club
Directions and map on Page 5**

**Register by September 11, 2006
Andrea.Reese@apicsorlando.com**

2006 APICS International Conference and Exposition Attendance Drive

It's that time of year again, and the 2006 APICS International Conference and Exposition will here before you know it. Only a few short weeks before October is upon us, bringing our friends, associates, and fellow APICS members from around the

world to our fair city.

The attendance drive is already in full swing, with a special contest being held for Florida chapters. Register before September 15, 2006 and be sure to put our chapter name and code on the

registration form. The winning Florida chapter will receive recognition in the November/December issue of APICS magazine and other prizes. Contact any board member for more information. Register early and help us win!

President's Corner by Jo Fickes, CPIM



We are getting closer... The APICS International Conference will be held at the Orlando convention center

October 29-31. The Mid-Florida Chapter will be hosting a hospitality event for Region IV conference attendees on Sunday, October 29 at the Embassy Suites on I-Drive. You will not want to miss the chance to meet fellow APICS members from the Southeast region while enjoying delicious food!

Jim Pullin did an excellent

job presenting the August I PDM about the CSCP certification. Jim and Denise Gillespie will be teaching a CSCP review course, please read more about it under the education section of our newsletter.

I hope that you also enjoyed the DampRid presentation and the samples that were distributed.

In September, we are offering our first two hour seminar. The topic is Supply Chain and we are truly honored to have David Buker as our presenter. David has been assisting companies to

optimize supply chain management for more than 20 years. This is an excellent opportunity to receive knowledge that you can apply in your company.

September is also a joint meeting with IMA which will give you an opportunity to talk with accountants from various organizations. It is a great way for APICS to share knowledge with our financial professionals.

It is an exciting year for our Chapter and our members and I look forward to seeing you at our upcoming events!

- President:
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- Past President:
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- Kathleen Whitley, CPIM
Kat.Whitley@apicsorlando.com
- Webmaster:
Walt Webster
webmaster@apicsorlando.com

Volunteers Wanted: 2006 Scholars Education Program

The 2006 APICS Scholars Education Program is officially open. APICS is now accepting applications for scholars and volunteers for the 2006 APICS International Conference and Exposition, October 29-31, in Orlando, Florida.

The scholars program offers graduate and undergraduate members of APICS student chapters the opportunity to attend APICS' annual conference and exposition giving them a chance to explore careers in the operations management field

through attending educational sessions, networking

with attendees and speakers, and visiting the APICS exposition. Scholar mentors and coordinators enhance the scholar's experience by providing advice and accompanying them to various events during the conference.

This experience not only enables students to get firsthand exposure to the field, but it

also provides them with other opportunities that they can't get in a classroom. Brett A. Koch, 2005 APICS scholar said, "The Scholar Education Program is a

great way for scholars to interact with professionals

from around the world that share the same goals. I truly feel that I have gained valuable experience and knowledge that I will be able to use in my future career. All of the speakers were motivational, and they shared information that they gained through their personal experiences."



To find out how you can make a difference by becoming a scholar coordinator or mentor, please visit <http://www.apics.org/Education/Conference3/Scholars/mentors.htm>.



"I truly feel that I have gained valuable experience and knowledge that I will be able to use in my future career."

Brett Koch
2005 APICS Scholar

SEPTEMBER PDM: Supply Chain Management (cont'd from Page 1)

Mr. Buker has a Bachelor's Degree in Economics with Honors from Wheaton College, and an MBA in Finance from the University of Chicago's Executive Program. He was the developer of the Materials Management Certification Program and is a Certified Practitioner in Inventory Management at the Fellow Level. He has contributed numerous articles to top business publications on Inventory Management, Performance

Measurement, Handshake Management, and other topics. He has written the chapter on Performance Measurement for the Production and Inventory Management Handbook, and the chapter on Inventory Management for the Industrial Engineering Handbook.

David Buker has been listed in Who's Who in American Finance and Industry and Who's Who in the World. He has been likened to Peter Drucker on

Management, Zig Ziglar on Motivation, Phil Crosby on Quality, and Steven Covey on People, and Dr. Phil on Counseling. He has helped develop well over 100 World Class Companies throughout the world, and has been called "Mr. Manufacturing" because of his vast wealth of experience and knowledge in the Manufacturing Industry.

CSCP Classes Coming Soon!

Mid-Florida APICS Chapter #208 will offer a series of review and preparation classes for this new certification prior to the APICS International meeting in October. The material for the CSCP is a multimedia approach involving individual work online, individual reading and study, and Instructor lead classes. The classes will be team taught by Denise Gillespie and Jim Pullin on five consecutive Saturdays from 8:00 AM to 5:00 PM with a one-hour break for lunch. Dates for the CSCP classes are September 23 and 30 and October 7, 14 and 21. There will be a limit of ten students for this and subsequent sessions of this certification training.

The location for these classes will be determined and provided on the chapter web site and in the newsletter as soon as it is known. The cost for the classes is \$1495.00 payable on delivery of the Learning System by the chapter. This

cost includes the CSCP individual Learning system which retails for \$895.00 to APICS members and \$1,195.00 to non-members.

For those of you doing the math to compare the cost of this course and CSCP certification to the CPIM certification, this is an excellent value. Full enrollment in the Fast Track CPIM is \$1,500.00 (5 classes at \$300.00 per class) plus the cost of materials, then \$550.00 for the exams (5 exams at \$110.00 per exam) if you are an APICS member. That's a base price of \$2,050.00 plus the cost of materials to become CPIM certified. CSCP fees are \$1,495.00 for the class and \$550.00 for the exam, for an approximate total cost of \$2,045.00 for the certification.

Unlike our other courses, the CSCP series will require advance registration no later than August 11, 2006. This is to

ensure that the chapter can provide the Individual Learning System modules in time for students to complete the preliminary exam in the online system before the class series begins on September 23.

If you are interested in this course, please register early! To ensure personalized attention, class size is limited to ten students per cycle. It is therefore necessary for individuals who plan to participate in this training session make their intentions known and start procedures in their companies if the companies are going to pay for the course. If you have any questions please call Jim Pullin at 407.644.2156 or 407.647.3479. Do not delay! The next testing date is December 2, 2006!



CSCP Classes!
REGISTER EARLY!

Convenient
Saturday Dates

September 23, 2006
September 30, 2006
October 7, 2006
October 14, 2006
October 21, 2006

8:00 AM—5:00 PM

TAUGHT BY:
Jim Pullin
Denise Gillespie

COST
\$1,495.00
(includes Individual Learning
System)
(does not include test fee)

Build Operations Management Excellence at APICS 2006

Registration is open for the premier educational event of the year. Join thousands of operations management professionals as they gather from around the world to explore issues ranging from RFID implementation and inventory accuracy to global supply chain challenges and demand management at the 2006 APICS International Conference and Exposition, October 29-31, in Orlando, Florida.

The APICS conference delivers industry-leading education, real-world solutions, knowledge sharing through interactive idea exchanges and networking events, a showcase of the latest technologies, and much more.

Enhance Your Professional Development at APICS 2006

- Build a personal community of professionals in which to collaborate and learn.

- Learn the latest trends and strategies at cutting-edge educational sessions.
 - Strengthen your leadership skills and career success.
 - Develop firsthand knowledge of the latest technologies and specialized services.
- Experience the most productive and informative three days of the year.

What's New for 2006

- **World-Class Forum** APICS has partnered with Deloitte and other leading organizations such as Hewlett-Packard, Nokia, and Procter & Gamble to introduce the World-Class Forum, an in-depth series of sessions led by supply chain architects and decision makers.
- **Real-World RFID** Get a "from-the-ground-up" education on radio frequency identification (RFID). Learn not just

the "how"—hardware evaluation, assessing your company's processes, and implementation—but also the "why" behind this innovative technology.

- **Interactive Educational Sessions** Take part in new interactive educational sessions that use technology to enable each attendee to participate and become engaged in the presentation by having direct input.

More than 90 Educational Sessions The 2006 educational tracks cover topics such as auto identification, business intelligence, demand management and forecasting, global supply chain, logistics, project management, professional advancement, operations management essentials, and warehousing.

To learn more about the 2006 APICS International Conference and Exposition, visit www.apicsconference.org.

About our Membership

This year our membership goal is to increase our corporate memberships by 1 company and our professional memberships by 3 new memberships.

Marketing Moment by Malaina Hudson

Were you aware that APICS offers an ENTERPRISE membership in addition to Student, Professional, and Corporate membership programs?

APICS enterprise membership is designed for organizations with 50 or more employees at more than one location. The APICS enterprise membership enables your organization to provide training and resources to a broad base of employees cost effectively. Enterprise members obtain full access to APICS members-only resources, networking, and customized benefits.

The membership is retained by

your organization rather than the individual, allowing your organization to transfer an individual membership to another employee within the organization at any time. Enterprise members enjoy the convenience of a single billing contact. A dedicated APICS representative will assist you in coordinating your organization's education and training needs.

Enterprise membership entitles your organization to enjoy all



the advantages of group memberships as well as value added benefits such as:

- Cohort training groups tailored to suit your objectives
- Member pricing to participate in the Accenture Supply Chain Academy
- An exclusive online community of practice for faster knowledge sharing

To find out how enterprise membership can benefit your organization, contact [APICS Customer Support](#) at (800) 444-2742 or (703) 354-8851.

Recognition New Members

Robin St. Clair (7/12)
Mario Lotmore (7/24)
David Lasley (7/24)
Cilicia Pringle (7/27)
Kenneth Syvarth (8/8)
Joseph Clark (8/15)
Mark Dallin (8/20)

2006 APICS Conference: General Session Speakers

Burt Rutan, CEO of Scaled Composites, LLC and creator of SpaceShipOne, the first privately funded manned aircraft to reach space and the man paving the way for private space travel; and Scott Adams, creator of Dilbert are the general session speakers for the 2006 APICS International Conference and Exposition, October 29-31, in Orlando, Florida.

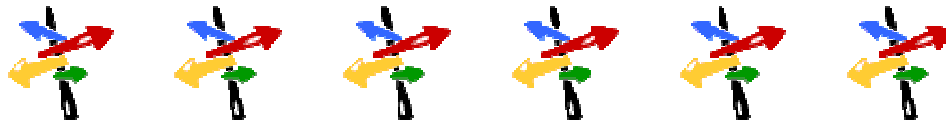
Rutan, one of the greatest innovators of our time will share his thoughts on how innovation occurs, focusing on

the requirements—the inspiration, the courage to take risks, and the drive to succeed. He will describe the most important aerospace developments of the past and encourage new breakthroughs to inspire the innovators of the future.

Adams, creator of the most photocopied, pinned-up, downloaded, faxed, and e-mailed comic strip in the world tells his journey to become a cartoonist. He will share his formula for writing humor and how to apply humor at work.

Both Rutan and Adams inspire audiences to think differently through creativity and innovation and provide immediate impact and take-home value for conference attendees.

In addition to these speakers, nearly 100 educational sessions will focus on the latest emerging trends and strategies for auto identification, business intelligence, demand management and forecasting, global supply chain, logistics, project management, professional ad-



Directions to Dubsdread Country Club

From Disney area:

I-4 East to Exit 86, Par Avenue.
Left on Par Avenue
Located 1 mile down on the right

From North Orlando:

I-4 West to Exit 87, Fairbanks Avenue
Left on Fairbanks
Right on Formosa Street
Right on Par Avenue
Located 1 mile down on the right

From Orlando International Airport

436/Semoran Blvd. North to 408 East/West Expressway
408 East/West Expressway West toward Orlando
I-4 East to Exit 86, Par Avenue
Left on Par Avenue
Located 1 mile down on the right



Membership Matters
by
Denise Gillespie
will return in our next issue.

Special Dates:


- September 19, 2006
Supply Chain Management Seminar at
Dubsdread Country Club
- September 19, 2006
Joint meeting with IMA
at Dubsdread Country Club
- October 29-31, 2006
2006 APICS International Conference and
Exposition, Orlando, FL
- November 7, 2006
Mid-Florida PDM at
Dubsdread Country Club

September 2006

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9 CPIM Fast Track SMR
10	11	12 Florida West Coast APICS	13	14 MACF Made in Central FL	15	16 CPIM Fast Track SMR
17	18	19 Mid-Florida/ IMA Seminar	20	21	22	23 CSCP Review
24	25	26	27	28	29	30 CSCP Review

Schedule of Events

- August 24, 2006
North Central Florida APICS PDM
Central Florida Comm. Coll.
Bldg 9, Room 103
6:00 PM—8:00 PM
Contact: Dave Ingersoll
davidhi@earthlink.com
- September 14, 2006
MACF Made in Central Florida Showcase/William C. Schwartz Innovation Award Luncheon
Wyndham Orlando Resort (407)
- September 9 & 16, 2006
CPIM Fast Track Strategic Management of Resources
Contact Jim Pullin for additional info:
(407) 644-2156
- September 12, 2006
Florida West Coast APICS PDM
QMSKilty@ij.net
- September 19, 2006
Mid-Florida APICS/IMA Seminar & PDM
Dubsread Country Club
549 Par St.
Orlando, FL
(407) 246-2551
- October 29-31, 2006
APICS International Conference & Exposition
Orlando, FL



CSCP
\$1,495*

CSCP
Certification Classes

Be ready for the December 2, 2006 EXAM DATE!


Saturdays
9/23/06 to 10/21/06
8:00 AM to 5:00 PM (1 hr. lunch)
Course cost includes the Individual Learning System.

* Exam fee is a separate charge.

Register EARLY!

Contact Jim Pullin for more information.

Tel: 407.644.2156



Please join us in congratulating the following for achieving their certification:

Robert Scott, CSCP
CHEP

Vishall Patell, CSCP
CHEP

Oliver Cunanan, CPIM
Damp-Rid

CONGRATULATIONS!

Company Profile: Sypris Test & Measurement, Inc

Sypris Test & Measurement, Inc.

is a value-added supplier of test and calibration services to Space & Defense Contractors, Government Agencies, Automotive, Telecom and Medical market manufacturers and Commercial customers at large.



21 fixed test and calibration locations, numerous on-site calibration locations and a fleet of mobile calibration vehicles nationwide

Sypris Test & Measurement, Inc. is also a manufacturer and worldwide distributor of F.W. Bell®

brand magnetic sensors, transformers and magnetic field-strength measurement equipment from its design and manufacturing facility in Orlando Florida. Sypris T&M is an ISO-9001:2000 registered, A2LA (ISO/IEC-17025) accredited company employing 375 technical and managerial employees in 21 locations and 15 states and provides calibration ser-

vices as far away as government radar sites in Guam.

Sypris is an active member of local trade associations such as the Manufacturers Association of Central Florida, APICS the Association for Operations Management and IMAPS the Microelectronics and Packaging



Society. Company executives are actively involved in Junior Achievement and Advisory Boards to local Colleges and Universities.

Sypris Test & Measurement, Inc.

Test & Calibration Services
Magnetic Products and Instruments

6120 Hanging Moss Rd.

Orlando, Florida 32807

407-678-6900 main

407-678-0578 fax

Web: www.wetest.com

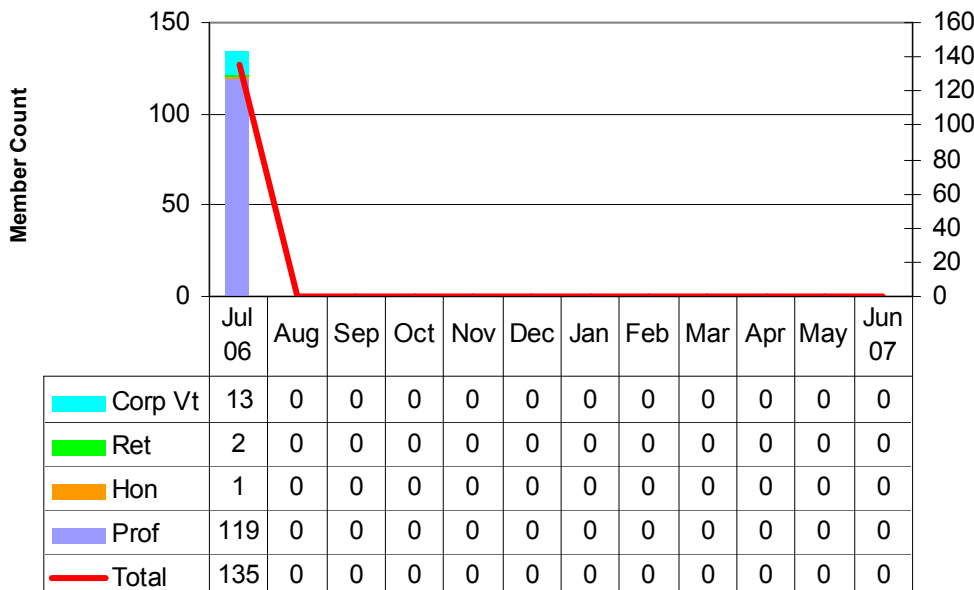
www.calibration.com

www.sypris.com/stm

Membership Update

Mid-Florida APICS Chapter #208 ended July with 135 members on the roster. Our 2007 goal is to increase our membership by at least 1 company and 3 professional members. Bring a friend or co-worker to a Professional Development Meeting this year to see what the fuss is all about at APICS!

APICS Mid-Florida Chapter Membership



Program Year 2006 - 2007

Did you know...

- Mid-Florida APICS will be hosting a hospitality event for Region IV attendees at the International Conference on October 29, 2006! More details to be announced soon!
- 3-day Unlimited Ride Passes are available for the I-Ride Trolley for only \$5.00 per person! The I-Ride Trolley is a great way to get from the Convention Center to hotels and shops during the Conference. The complete list of sales locations is available at <http://www.iridetrolley.com/passes.asp>.



www.mpsHQ.com

To apply, fax resume to:

Rob Moody
Materials Manager

Order Management Coordinator

- Responsible for developing a sales ordering process to systematically track service and parts orders from initiation of the order through to shipment.
- Overall contact for order management and coordination of all orders, as well as, creating tracking reports and the communication between the internal departments (sales, requisitioners, purchasing, manufacturing, and transportation). Must have working knowledge of ERP systems and 3-5 years experience within companies performing similar functions.

Inventory Control

- Manage all inventory investments and inventory control practices, as well as, accountability for inventory performance, turnover targets, inventory accuracy, cycle counts, fulfillment, availability, replenishment, and operational effectiveness.
 - Position would be responsible for work order issues to manufacturing and developing obsolete and slow moving inventory procedures that create best practices for the corporation.
- Must have working knowledge of inventory principles for stock keeping and accountability with 3-5 years experience.

Mitsubishi Power Systems Americas Inc is located in Orlando, Florida and is an Original Equipment Manufacturer of Power Generation components for the Gas, Steam, Nuclear, and renewable energy business sectors. The Orlando Manufacturing facility repairs and manufactures Gas and Steam Turbine components, as well as, the home office for the Field Service,

Did you know...

- Mid-Florida APICS will be hosting a hospitality event for Region IV attendees at the International Conference on October 29, 2006? More details to be announced soon!
- 3-day *Unlimited Ride Passes* are available for the I-Ride Trolley for only \$5.00 per person? The I-Ride Trolley is a great way to get from the Convention Center to hotels and shops during the Conference. The complete list of sales locations is available at <http://www.iridetrolley.com/passes.asp>.

REGION IV Hospitality Event
October 29, 2006
7:00 PM to 10:00 PM
 Hosted by
Mid-Florida APICS, Orlando

- ✓ Meet others from the Region.
- ✓ Great food and beverages.
- ✓ Relaxing atmosphere.
- ✓ Shuttle transportation available.

For more information
 Malaina Hudson
Malaina.Hudson@apicsorlando.com

Event Sponsored By:

Embassy Suites
 8978 International Dr.
 Orlando, FL



CPIM
\$300*

CPIM Fast Track
 Strategic Management of
 Resources

**GET YOUR CPIM IN
 LESS THAN ONE
 YEAR!**

Two-day Saturday Program.

Time between modules to complete exam.

Saturdays

9/9/06 and 9/16/06

8:00 AM to 5:00 PM (1 hr. lunch)

* Course materials and exam fee are separate expenses.

**Register
 EARLY!**

Contact Jim Pullin for
 more information.

Tel: 407.644.2156



ISM's Indirect - MRO Group Special Event Notice

- Ninth Annual ISM Indirect-MRO Group Conference & Workshops –

October 2-3, 2006

Wyndham Hotel – Chicago, Illinois

From: Joel L. Thomas, Conference Chair

This memo is for those interested in attending or sending someone. The two-day conference, with workshops the day before and the day after, is to be held in Chicago at the Wyndham Hotel (magnificent mile downtown area). Join fellow professionals at the conference, and earn Continuing Education Units. Chicago in Autumn, I hope to see you there!

For complete details, download full brochure or register at

<http://www.indirectmro.com>

This year's conference will feature:

Case studies from organizations such as John Deere, and BMW.

An in-depth analysis of the Purchasing Card market and Best Practices. Does your card program still work?

Cost reduction case histories and an extended session on the cost and prevention of 'back door selling'.

The optional workshops on Professional Negotiations and on Price/Cost Analysis for Indirect Supply will save your company real money. This event ought to pay for itself many times over! Continuing Education Units awarded.

Joel Thomas, Conference Chairman

mrogroup@sbcglobal.net

479.527.9062

P.S. The Indirect-MRO Group will again host a reception Monday night, October 2, for conference attendees and speakers.

TITLE: Production Manager (wood products)

LOCATION: Raiford, Florida (near Gainesville)

COMPENSATION: salary to \$60k, depending on experience; bonus plan

DETAILS:

This company has an agreement with the Dept of Corrections to train and utilize inmates as production workers in their operations.

JOB SCOPE:

Management and supervision of supervisors and inmate workers that are involved in the manufacture, milling, pressure treatment and assembly of forest products. Management and supervision of supervisors and inmate workers that are involved in the re-manufacture of forest products. Supervise 11 people directly and a 100+ work force.

REQUIREMENTS:

Associates Degree with 5-10 years manufacturing experience in a wood products business (Sawmill, Post/pole production, lumber, etc). Familiarity with lumber grades and treatment retention terminology.

Any interested candidate should email a resume AND salary details to:

Larry Gallin
Gallin Associates
Tarpon Springs, FL
email: gallin@gallinassociates.com

*The Fountain, a publication of
Mid-Florida APICS Chapter
#208, reserves the right to
publish articles and affiliate
advertising that may be of
interest to our membership at
the request of the author
and/or event organizer.*

Did you know...

The CPIM program provides a common platform for individuals to evaluate their knowledge of the evolving field of production and inventory management. Since 1973, more than 80,000 professionals have earned the APICS CPIM designation.



APICS 2006 OCTOBER 29-31

International Conference
and Exposition

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit www.apics.org.



SAVE THE DATE

October 29-31, 2006

Stay informed about educational sessions, featured speakers, the latest products and services, and registration and travel discounts by visiting www.apicsconference.org.



WE'RE ON THE WEB

WWW.APICSORLANDO.COM

Submission Guidelines

If you are interested in submitting original articles for publication, please submit the article in MS Word (*.doc) or text (*.txt) format via e-mail to:

Malaina.hudson@apicsorlando.com

Submission Deadline is the second Tuesday of every calendar month.

Next deadline: September 12, 2006

Dollars for Scholars: Invest in the Future

The APICS Scholars Education Program is fully funded through individual, corporate, and APICS chapter and region donations to the APICS Educational and Research Foundation. These donations are tax deductible, and 100 percent goes to fund the students' travel and accommodations at the APICS conference. The donations enable this program to continue and be successful.

The real-world knowledge and experiences that the student's take away from the APICS conference make such an impact in their professional development. "Without the donation that was so generously provided, I would not have been able to attend this conference. I am currently financing my own education and spending hundreds of

dollars on this experience, while well worth it, was not in my budget. I am truly grateful that APICS is willing to invest in me and in this program," said 2005 APICS Scholar, Eliza Rouse.

To find out how you can make a donation or pledge, please visit, <http://www.apics.org/Education/Conference/Scholars/default.htm>.

