

# The FOUNTAIN



## Mid-Florida Chapter

Issue: December 2008

### AWARDED!!

Congratulations to those in our chapter for making it a successful 2006—2007 year. We received a **GOLD** designation for last year's programs and we are working on achieving the same for this year..



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## January PDM: Company Spotlights

A regular feature of the Mid-Florida APICS Chapter's annual calendar is the Company Spotlight. These articles and presentations are presented by APICS Members to highlight their companies.

On January 6, 2009, we'll kick off the new year with not one, but TWO company spotlights. We hope you'll join us to hear more about Tracstar and Environmental Health Testing, LLC.

### About Paul Bragg, CPIM

Paul has worked in Materials Management for over 25 years, most recently at Tracstar as

Manager of Supply Chain Operations.

Paul has managed areas of purchasing, forecasting, materials, production scheduling, distribution planning, S&OP, receiving, and warehousing at both the corporate and manufacturing levels.

Paul's work history includes 15 years of government contract experience at Lockheed

Martin in Baltimore, MD which utilized MRPII systems along with Program Review and

Make-Buy analysis.

Paul is eager to share information at Tracstar and how he has utilized his work experience

and APICS knowledge to transition Tracstar to a processed-based manufacturing company.

### About Kathy Henry

Kathy Henry is the Manger of Operations for Environmental Health Testing.

Environmental Health Testing, LLC is the only certification management company

focused on developing certification programs and related tools for the growing environmental health field.

Ms. Henry's responsibilities at EHT include overseeing all aspects of production and delivery of examination products, scoring and mailing of notification letters, and adherence to accreditation standards.

Prior to working for Environmental Health Testing, Kathy worked as Program Director for the Dairy Council of Florida.

She is a graduate of the University of Central Florida with a degree in Organizational Communications.

**Tuesday, January 6, 2009**

**Topic: Company Spotlights**

**Tracstar Systems—Presented by Paul Bragg, CPIM**

**EHT—Presented by Kathy Henry**

**Where: Dubsdread Country Club**

549 W Par St  
Orlando, FL 32804  
(407) 246-2551

**Cost: \$25**

**Networking begins at 6:00 PM  
Hors d'oeuvres at 6:30 PM  
Presentation at 7:00 PM**

**Register by Friday, January 2, 2009**

## President's Corner



How quickly time flies – can you believe that we're already in the middle of the holiday season!

The September APICS International Conference that was held in Kansas City, Missouri was a success. Fred Tolbert was elected the Southeast District Director and KC Kasserman the District Manager for the program year. I attended the district meeting in October which had a full slate of educational offerings for Chapter board members.

The kick off for the Chapter's PDE's {professional development events} in September was a success with 25 in attendance. The October joint plant tour with MACF had turned out over 50 professionals between the two organizations. November was also memorable with APICS, IMA and ISM members present to hear Mark Kuta speak on "Beyond Buying".

Due to the holiday, there is no PDE in December; however, we have two events in January. The first PDE is January 6 which spotlights two local companies, Tracstar presented by Paul Bragg and EHT presented by Kathy Henry. The other is Saturday, January 10 which is the Second Harvest volunteer activity. January 10 is a joint event with the APICS Space Coast Chapter.

Our Chapter has jump started the Lean Manufacturing training by conducting the first classes at Tracstar. Jim Pullin, Director of Education has CPIM and other educational classes scheduled also. Please check out the website, [www.apicsorlando.com](http://www.apicsorlando.com) to find out the details. There are more new courses from APICS in the works!

The Chapter board is growing stronger. Jessica Kinker at Ascent Healthcare Solutions recently joined us as a Director at

Large. Jessica will be assisting with marketing actions. In addition, Jean Krupinski at Lockheed Martin is supporting programs by taking care of the PDE evaluations and reporting. We are always in need of new ideas and helping hands, so, if you are interested in assisting the Chapter in any capacity, please contact me directly.

We are also very fortunate to have Company Coordinators to help get the APICS word out. Please check the newsletter for these valuable individuals and contact me if you would like to learn about contributing as a Company Coordinator.

Wishing you a warm and joyful holiday season!

Jo



## APICS Needs YOU!!

Are you interested in becoming more involved in the Chapter? Would you like to work with exciting professionals while having fun? Well then we have a position for you.

We are currently looking for members to serve on the 2008-2009 Board of Directors. If you (or anyone you know) is interested, please contact any member of the Board of Directors for more information.

### BOARD OF DIRECTORS

#### President:

Jo Fickes, CPIM  
President@apicsorlando.com

#### Past President:

Phillip Van Dusen, CMA, CFM  
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#### Secretary & Webmaster:

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#### Treasurer:

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#### Director of Marketing

Christina White  
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#### Director of Membership:

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#### Director of Programs:

Open

#### Directors at Large:

Open

#### Committee Members:

Programs: Andrea Reese  
reservations@apicsorlando.com

David W. Buker  
david.buker@apicsorlando.com

## Membership Update

Events scheduled to provide education about best practices, lessons learned or new concepts in Supply Chain. This includes dinner presentations, plant tours, workshops and/or seminars.

Date	Event
Tuesday, January 6, 2009	Company Spotlights: TracStar and EHT
Saturday, January 17, 2009	Volunteer & Learn: Second Harvest <i>Joint event with Space Coast Chapter</i>
Tuesday, February 3, 2009	S&OP: Who Does What by When? John Boyer
Tuesday, March 3, 2009 <i>Top Management Night</i>	Value Added Supply Chain Management Alan Milliken, CFPI, CIRM, CSCP
Tuesday, April 7, 2009	Plant Tour—Mitsubishi Power Systems

## Welcome the newest members of our chapter:

Sachin Ghatol  
Krishna Palepu  
Jared J. Pressell

## Congratulations on completing the Lean Enterprise Series:

Steve Ramos      Paul Bragg  
Roy Preiser      Lynn Howarton  
Anthony Gibson



## Education Questions:

If you are interested in attending any of our classes, please contact Jim Pullin at 407-644-2156 or email: [education@apicsorlando.com](mailto:education@apicsorlando.com).

Check out our website for more information, and for a complete listing of all CPIM and CSCP classes..

## Certification Review Classes

### CPIM 2008 Review Class Schedule

Strategic Management of Resources – **January, 2009.**



### CSCP 2009 Review Class Schedule

Due to lack of sufficient enrollment, the cooperative courses for CSCP with Valencia Enterprises have been cancelled. Review courses will be scheduled through the Chapter in conjunction with testing sessions. Please watch the newsletter and website ([www.apicsorlando.com](http://www.apicsorlando.com)) for additional information.

### Lean Enterprise Workshop Schedule

Build your skills and become a Lean Leader at your organization with the new APICS Lean Enterprise Workshop Series. The new 2009 workshop schedule will be announced soon.

Please watch the newsletter and website ([www.apicsorlando.com](http://www.apicsorlando.com)) for additional information.



## Save the Date



**APICS Magazine's  
Bottom Line Green Conference  
March 18-19, 2009  
Portland, Oregon, USA  
Hilton Portland and Executive Tower  
Be at the forefront of this trend.  
Join us in Portland for APICS  
Magazine's Bottom-Line Green  
Conference**

## EXAM SCHEDULES

### CSCP EXAMS

Effective January 15, 2009, the Certification Department fax number will change to 773-639-3171.

### CPIM EXAMS

The APICS CPIM exams will continue to be offered by computer-based testing in North America throughout the year. Specific dates and hours of operation vary by CBT site.

Important CSCP Dates			
Eligibility Application Deadline	Exam Registration Deadline	Exam Date	Test Delivery Method
January 23, 2009	February 5, 2009	March 21, 2009	CBT

## NEW 2008 EXAM FEES

### CSCP Exam Fees

#### Computer-Based CSCP Exam

The computer-based CSCP exams will be available beginning in December 2008. The exam registration fees for the computer-based CSCP administered in December 2008 are as follows:

- Member: \$600
- Nonmember: \$750
- Retake fee\*: \$350

*\*the retake fee is available to candidates who did not pass their previous exam.*

### CPIM & CIRM Exam Fees

#### Computer-Based CPIM Exams

The 2008 registration fees for CPIM exams administered by computer are as follows:

- Member: \$120
- Nonmember: \$155

**Map Your Lean Transformation**

*Introducing the APICS Lean Enterprise Workshop Series*

Build your skills and become a lean leader at your organization with the new APICS Lean Enterprise Workshop Series.

**Classes Start Soon**

The new APICS Lean Enterprise Workshop Series is available only through **Mid-Florida APICS Chapter #208**.

For more information, contact Denise Gillespie, CPIM, CIRM, CSCP or Fred Griffith, CPIM.

**APICS**  
The Association for Operations Management®

# Job Postings

We have more companies that are looking for Supply Chain Professionals, even during these uncertain times. Current job openings include: Buyer III, Commodity Specialist, and Supplier Quality Engineer. Check these out on our website at [www.apicsorlando.com/Career.asp](http://www.apicsorlando.com/Career.asp)

Companies who have posted listings in the recent past include:

- Mitsubishi Power Systems
- TracStar
- Datamax
- Ascent Healthcare
- Sypris Test & Measurement



Don't forget to look for other postings on the [APICS Headquarters website](#).



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WE'RE ON THE WEB  
[WWW.APICSORLANDO.COM](http://WWW.APICSORLANDO.COM)

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## Directions to Dubsdread Country Club

### From Disney area:

I-4 East to Exit 86, Par Avenue.  
Left on Par Avenue  
Located 1 mile down on the right

### From North Orlando:

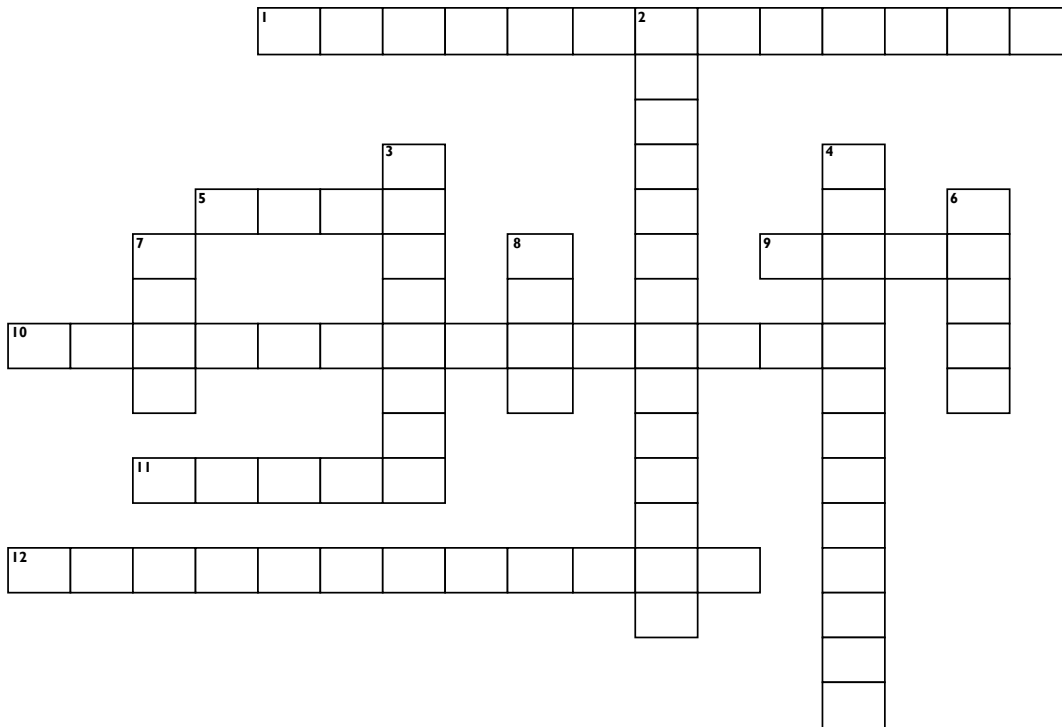
I-4 West to Exit 87, Fairbanks Avenue  
Left on Fairbanks  
Right on Formosa Street  
Right on Par Avenue  
Located 1 mile down on the right

### From Orlando International Airport

436/Semoran Blvd. North to 408  
East/West Expressway  
408 East/West Expressway West toward Orlando  
I-4 East to Exit 86, Par Avenue  
Left on Par Avenue  
Located 1 mile down on the right



# Just for Fun



Across	Down
<p>1. This grouping has similar characteristics and, in lean terms, passes through similar processing steps</p> <p>5. The Japanese term for any activity that doesn't add value</p> <p>9. The Japanese term for unevenness, or variability</p> <p>10. A group of individuals, functions, and sometimes legally separate but operationally synchronized organizations</p> <p>11. Activities that the customer will pay for</p> <p>12. A concept in which items are processed directly from one step to the next, one unit at a time</p>	<p>2. The process of implementing the philosophy of lean within a company</p> <p>3. Sets the pace of production to match the rate of customer demand; the heartbeat of any lean production system</p> <p>4. A graphic representation that explains the elements of TPS</p> <p>6. Any activity or action that does not add value in the customer's perspective, and for which they are not willing to pay</p> <p>7. A philosophy of production that emphasizes the minimization of the amount of all the resources (including time) used in the various activities of the enterprise</p> <p>8. The Japanese term for overburdening employees or processes</p>

**Word Bank:**

- House of Toyota
- Lean
- Lean Enterprise
- Muda
- Mura
- Muri
- One Piece Flow
- Product Family
- Takt Time
- Transformation
- Value
- Waste

Solution can be found at <http://www.apicsorlando.com/Lean.asp>

## Introducing: APICS Global Sourcing Workshop Series

Global sourcing offers the greatest opportunity for cutting sourcing costs. While the value proposition for global sourcing has never been stronger, many businesses still don't know how and where to start.

To help companies determine their needs and underlying problems APICS is introducing the *new Global Sourcing Workshop Series*. This workshop is tailored for participants to understand the key issues and complexities of sourcing activities in the international environment. The workshop highlights the various opportunities where companies can leverage international capital to enhance their competitive strength.

There are four workshops and

one stand-alone Executive Overview in the series:

**Introduction:** Gain information on the advantages and disadvantages of global sourcing. Discover how to select logistics partners, address supplier qualifications, and determine supply chain stability.

**Global Suppliers:** Learn how to locate and research international suppliers and evaluate potential markets in other countries.

**Cultural Relationships:** Recognize the challenges presented by global supply chains. Learn how to maintain productive international supplier communications.

**Logistics Requirements:** Discover how to construct a global logistics strategy. Find out how to apply contract terminology, navigate paperwork compliance requirements and manage cash flow.

Bring global sourcing world-class practices and thinking to your organization by joining our *Global Sourcing Workshop Series*.

For more information on the new Global Sourcing Workshop Series, contact Jim Pullen at [jrpullin@cfl.rr.com](mailto:jrpullin@cfl.rr.com).



# GPS for Your Supply Chain

### Introducing the APICS Global Sourcing Workshop Series

The new APICS Global Sourcing Workshop Series is specially tailored for participants to understand the key issues and complexities of sourcing purchasing activities in the international environment. The workshop highlights the various opportunities that companies can leverage international capital to enhance their competitive strength.

**Workshops**

- Introduction
- Global Suppliers
- Cultural Relationships
- Logistics Requirements
- Plus: Six-hour stand-alone Executive Overview workshop

**Classes Start Soon**  
The new APICS Global Sourcing Workshop Series is available only through your local chapter Information. **For more information, contact Jim Pullen at [jrpullin@cfl.rr.com](mailto:jrpullin@cfl.rr.com).**