



The Fountain

February & March PDE Recaps

In the months of February and March the Chapter had two excellent PDE events.

In February, we heard from Lynn Austin about the challenges and opportunities available in managing your indirect materials and services. Many firms focus primarily on the direct material cost as it is the easiest to see an impact from, yet on the indirect side there are significant opportunities in areas such as travel that are maybe not on the normal hit list of areas to go look at for cost savings. Mrs. Austin also provided insight into her personal experiences in working indirect costs at companies as diverse as Burt's Bees and Hanes, all of which led to a very engaging and informative PDE.

In March, we held a joint meeting with ISM in which Lisa Ross from the Triangle Chapter and SE District gave a presentation on Building Leadership Trust. It was an excellent presentation with ideas that are not only good for building trust in the workplace, but also at home. A copy of her presentation can be found on the [Chapter website](#) under "[Past Meetings](#)." The meeting was exceptionally well attended with significant new networking opportunities available.

COMING SOON!

"Principles of Operations Management"
Module One (of five): "Principles of Inventory Management"

For more information contact:
Denise D. Gillespie, CPIM, CIRM, CSCCP
Email: dgillespie@thedenmarkgroup.com

Upcoming PDE Events

Coming up April 12 the Chapter will be holding a plant tour at ODI Teledyne in Daytona Beach. This tour will be a joint tour with MACF. Please make sure to RSVP with [Jean Krupinski](#) as soon as possible so that we can give ODI an accurate count of the number of participants coming.

On May 17 we will be holding our last PDE for the 2010-2011 program year with a presentation on Strategic Sourcing for Entertainment given by Donna Palumbo of Disney. This meeting will also be Membership Recognition Night.

Special points of interest:

- > February & March PDE Recap
- > Upcoming PDEs
- > 2011-2012 Board of Directors Nominations
- > Educational Offerings



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“There is no doubt that the APICS Body of Knowledge (BOK) prepares both potential and current leaders...”

President’s Corner

First I would like to compliment both Jean Krupinski and the ISM leadership for coordinating a very successful Professional Development Event (PDE) on March 9th. The joint meeting between our APICS Mid-Florida Chapter and Institute for Supply Management (ISM) recognized top management from supporting companies and featured long time active member Lisa Ross, the 2010 APICS International Conference Chair and her inspiring presentation on building leadership trust. It was a night filled with expanded networking, teaching and learning which is exactly what APICS represents.

Leadership can be easy when all areas of responsibility are clicking on all cylinders. However, that does not always happen and leaders are faced with unforeseen challenges. This is no more

evident than the recent crisis in Japan caused by the devastating earthquake and tsunami. Supply chains around the world were disrupted, lives have been lost and economies impacted. Leaders of these areas are faced with decisions and actions that will shape the future of people’s health, the economic recovery and stability of supply chains. From this, heroes will emerge.

I have always believed our best leaders and Managers in Production Operations are those who are challenged to lead in the face of instability. This includes transitioning design to production, supply chain problems like Japan, manpower issues, etc. There is no doubt that the APICS Body of Knowledge (BOK) prepares both potential and current leaders for production challenges and difficult decision making. It is surely

an advantage you want leaders and Managers to have when faced with crisis.

New Members

The Chapter would like to wish a warm welcome to our newest members:

Eron Beine

Christopher Colman

Juan Giron—SPX

Jim Klaczko—Restor Telecom Inc.

Elliot Robinson

Lorraine Wilson—Restor Telecom Inc.

2011-2012 Board of Directors

The slate for the 2011-2012 Board of Directors is currently being put together. Are you interested in giving back to Chapter? Do you want to serve on the next Board of Directors? If so, please contact [Denise Gillespie](#) or [Jim Pullin](#) by April 8, 2011 to express your interest in a position.

Being a member of the Board is a great way to provide leadership to the Chapter and to take an active role in ensuring that our Chapter is putting out a high quality product that our members want, each and every time we hold a PDE. Being a member of the Board is

also a great way to pick up a few more of those elusive certification maintenance points! But most importantly, it helps a volunteer driven organization to provide **you** with the services and programs **you** want.

Directions to Dubsdread Country Club

From Disney area:

I-4 East to Exit 86, Par Avenue.

Left on Par Avenue

Located 1 mile down on the right

From North Orlando:

I-4 West to Exit 87, Fairbanks Avenue

Left on Fairbanks

Right on Formosa Street

Right on Par Avenue

Located 1 mile down on the right

From Orlando International Airport

436/Semoran Blvd. North to 408

East/West Expressway

408 East/West Expressway West toward Orlando

I-4 East to Exit 86, Par Avenue

Left on Par Avenue

Located 1 mile down on the right



Board of directors

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Bob Jallo, CPIM, CM
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Past President:
Fred Griffith, CPIM
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Upcoming CSCP Classes

Certified Supply Chain Professional (CSCP) 2011

APICS has been developing instructors and a testing base for the CSCP certification and the Mid Florida chapter is offering this certification training. There are many details associated with the CSCP and these are discussed in the program of Professional Development meetings, on the APICS web site and the Mid Florida web site.

We are scheduling a CSCP review in 2011. The member fee per individual for these reviews is \$1495.00. That includes the materials and the necessary codes for access to the internet related portion of the curriculum. The fee for non-members is \$1695.00 which includes a years membership in APICS. The schedule for these sessions is

Module 1 – April 12, 2011
Module 2 – April 19, 2011
Module 3 – May 17, 2011
Module 4 – May 24, 2011

The Chapter will need to purchase the necessary Learning Systems for the class. This will require at least two weeks lead time. Therefore, firm commitments will be required from students by December 15, 2010. The prices of the Learning system is \$795.00 (or \$995.00 for non-members) and if the student provides a check for \$795.00 (\$995.00 for non-members) the Learning Systems may be picked up prior to the start of the review sessions. The balance due for the class of \$700.00 will then be paid at the first meeting of the class.

Individual studying for the CSCP exam on their own may purchase the Learning System through the chapter for \$795.00 (\$995.00 non-members) by contacting Jim Pullin to coordinate the ordering process.

Classes will be held at Best Western Mt. Vernon Inn, 110 S. Orlando Ave., Winter Park, FL 32789. There is a limit on the number of students that can be accommodated so confirmation is required to ensure a seat in this class.

Remember that individuals taking the CSCP exams must be approved by APICS prior to their taking the exam. It is the responsibility of the individual to secure this approval. Instructions for obtaining approval are contained on the APICS web page under 'Certification/CSCP'. If you have any questions call Jim Pullin at 407-644-2156 or e-mail jrpullin77@cfl.rr.com. This should be accomplished before starting your studying activities.

Upcoming CPIM Classes

**CPIM in Six Months!
New Schedule!!!!**

How many times have you thought about studying for your CPIM certification but found that the time to accomplish this important task in your professional development would take from a year and a half to two years? How many of you need to improve your personnel marketability so that you can move ahead in these exciting times? Several of your professional friends have participated in the Fast Track program and enjoyed a high level of success.

Mid-Florida APICS Chapter is providing this exciting way to accomplish your dreams by offering a concentrated and accelerated CPIM education program starting in January. The fees and requirements for self provided texts are the same as those for the evening programs. The only difference is that this program is concentrated to allow you to complete your CPIM program within only a few months. The details follow.

Basics of Supply Chain Management will be offered on three consecutive week days from 8 AM to 5 PM. The fee for this course is \$525.00 per individual per module with the individual providing the texts and exam fees. Contact Jim Pullin at 407-644-2156 or jrpullin77@cfllr.com with questions, to register and obtain additional information. **Don't delay act now.**

The remaining modules for the CPIM will be offered in the following sequence and tentative schedule on consecutive Saturdays. Fees for these modules will be \$425.00, individuals providing texts.

Master Planning of Resources – Please contact Jim Pullin for the next classes

Detailed Planning of Resources – **April 6 & 13, 2011**

Execution and Control of Resources – **May 18 & 25, 2011**

Strategic Management of Resources – **June 29 and July 6, 2011**

Classes will be held at the Best Western Mt. Vernon Inn, 110 S. Orlando Ave., Winter Park, FL 32789.

This schedule will provide an interval between the classes for individuals to take the tests while the material is fresh in their minds. Testing arrangements are to be made by each individual, as their schedule will permit. Information in this can be obtained by contacting Jim Pullin at the above phone number.

For those who are certified, remember that you have a certification maintenance program to follow. Attending these classes will meet some of the hours required for the maintenance program.

Have something you'd like to see in the newsletter? Send a suggestion to Chris Noble at secretary@apicsorlando.com

Don't forget to check out the new job postings on the website <http://apicsorlando.com/JobPostings.asp>