



## The Fountain

### September PDE Review

For those who were not able to attend the September PDE, an opportunity was missed to hear an outstanding presentation by Mr. Marcus McGriff of Walgreens. Mr. McGriff presented Walgreens' World of Supply Chain Matrix and their Hyper Deployment Processes.

The challenges and solutions that Walgreens faces in their supply chain management and the operation of their large scale distribution centers were topics that not many in the audience were intimately familiar with prior to the presentation. Mr. McGriff opened many eyes as he briefly described the process a prescription goes through from the receipt of the drugs to the receipt of the script to the fulfillment and shipping of the order.

Also discussed were some of the common challenges that many businesses face when taking over a smaller, less technologically savvy organization. Many of these smaller retail businesses are using computer systems that lack a back end, making it a challenge to integrate these systems into the Walgreens system and the differences make it difficult to start bringing

the benefits of Walgreens economies of scale to the new business.

Mr. McGriff then proceeded to talk about the value of a simple, interim system using readily available and easily understood Microsoft products. The simple elegance of the solution provides maximum flexibility while a permanent solution is implemented with the time and care needed to make it successful.

Mr. McGriff's presentation was the first of many outstanding programs being offered by the Chapter during the 2010-2011 Program Year. See the story below for information about the October and November PDEs.

### Upcoming October and November PDEs

Our PDE in October will be "Small Batch Production—A Home Beer Brewing Case Study" presented by Mr. Steve Cimorelli, CFPIM. The presentation will focus on the various inventory and supply chain challenges involved with a home brewing operation. Not only will the attendees learn about the home brewing industry and its challenges, but the lessons presented are applicable to

larger businesses as well and the challenge will be given to re-examine their processes from a fresh new perspective.

The October PDE will provide an excellent knowledge base for those planning on attending the November PDE, which will be a plant tour of the Orlando Brewing Company.

Contact [Jean Krupinski](#) to reserve your spot for October and keep an eye out for the reservations announcement for the November tour.

#### Special points of interest:

- > Upcoming PDE for October and November
- > September PDE Review
- > Upcoming CSCP and CPIM classes
- > Gold Rating for 2009-2010 Program Year

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### President's Corner



Bob Jalio CPIM, CM

**"The BOD is focused on achieving Gold status once again, which will be 5 years in a row and will result in a Platinum rating.**

The APICS new calendar year got off to a great start. In July the Board of Directors (BOD) kicked off the year with several planning sessions. And Chris Noble published our first newsletter of the year. In August, the BOD approved the Strategic Plan, Marketing Plan, Education Plan, Budget and associated performance metrics. This was no easy feat but with perseverance it all was accomplished with great results. It now paves the way for meeting and then maintaining a Chapter Platinum rating status by July 2011.

At the end of August, our membership reached 142, our financials remained at peak balances and new certification classes had kicked-off. This all adds up to indicate a very healthy and strong Chapter.

The September PDE turned out to be a tremendous event. The 28 participants were a mix of first timers and regulars which resulted in some very good networking. The room, food and service were all fantastic! A special thanks goes out to Jean Krupinski for incorporating prior

feedback and taking these items to a higher level. Our speaker Marcus McGriff's topic "Walgreen's World of Supply Matrix and Hyper-Deployment Process" was very informative. He spurned on numerous questions related to the innovative supply chain activities Walgreens is doing to grow its business and stay ahead of competitors.

In October, there is even greater activity to look forward to. The upcoming October 12 PDE featuring Steve Cimorelli and the topic "Small Batch Manufacturing/Home Beer Brewing Lessons-Learned" is a great segue to our November tour to the Orlando Brewery Company. Also in October, the Annual APICS International Conference takes place. The title for the conference is Excellence in the New Normal and features LT. General Russel L. Honoré - widely hailed by the media as the "Category 5 General." Honoré led Task Force Katrina in the aftermath of the devastating hurricanes that struck the Gulf Coast in late August 2005.

I am looking forward to all these events!

### Gold!

During the September PDE it was announced that the Chapter achieved a Gold rating for the 2009-2010 Program Year. Congratulations to the Chapter—1 more year and we will achieve Platinum status!



A special thanks goes out to Denise Gillespie for all of her hard work in maintaining the C-Bar worksheet for the Chapter and for pulling together the final submission to the District.

## International Conference October 18-20

Don't forget about the APICS International Conference coming up in mid-October. This year's conference was scheduled to be held in Nashville, TN, but due to the flooding there earlier this year it was moved to Las Vegas, NV at the Wynn Las Vegas Hotel.

There will be two guest speakers this year: LT. General Russel L. Honoré, the General that led Task Force Katrina after the devastation of August 2005 as well as Bert Jacobs, the cofounder of

Life is good, a private company out of Massachusetts that spreads a positive message through their vibrant clothing and accessory lines.

The preliminary educational program is available online as well more information about the conference in general at <http://www.apics.org/education/conference/default.asp>.

Our President Bob Jallo and Past President Fred Griffith will be representing the Mid-Florida

Chapter at Conference this year.

## Directions to Dubsdread Country Club

### From Disney area:

I-4 East to Exit 86, Par Avenue.

Left on Par Avenue

Located 1 mile down on the right

### From North Orlando:

I-4 West to Exit 87, Fairbanks Avenue

Left on Fairbanks

Right on Formosa Street

Right on Par Avenue

Located 1 mile down on the right

### From Orlando International Airport

436/Semoran Blvd. North to 408

East/West Expressway

408 East/West Expressway West toward Orlando

I-4 East to Exit 86, Par Avenue

Left on Par Avenue

Located 1 mile down on the right



## Board of directors

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## Upcoming CSCP Classes

### Certified Supply Chain Professional (CSCP) 2010

APICS has been developing instructors and a testing base for the CSCP certification and the Mid Florida chapter is offering this certification training. There are many details associated with the CSCP and these are discussed in the program of Professional Development meetings, on the APICS web site and the Mid Florida web site.

We are scheduling a CSCP review in 2010. The member fee per individual for these reviews is \$1495.00. That includes the materials and the necessary codes for access to the internet related portion of the curriculum. The fee for non-members is \$1695.00 which includes a years membership in APICS. The schedule for these sessions is

Module 1 – October 12, 2010  
Module 2 – October 19, 2010  
Module 3 – November 9, 2010  
Module 4 – November 16, 2010

Additional important dates for the CSCP test sessions in December are October 8, 2010 CSCP Eligibility Dead Line and October 22, 2010 CSCP Registration Dead Line. The December “pen and Pencil” exam will be on December 4, 2010. Computer exams are also available from December 4, 2010 to January 15, 2011.

The Chapter will need to purchase the necessary Learning Systems for the class. This will require at least two weeks lead time. Therefore, firm commitments will be required from students by October 1, 2010. The prices of the Learning system is \$795.00 (or \$995.00 for non-members) and if the student provides a check for \$795.00 (\$995.00 for non-members) the Learning Systems may be picked up prior to the start of the review sessions. The balance due for the class of \$700.00 will then be paid at the first meeting of the class.

Individual studying for the CSCP exam on their own may purchase the Learning System through the chapter for \$795.00 (\$995.00 non-members) by contacting Jim Pullin to coordinate the ordering process.

Classes will be held at Best Western Mt. Vernon Inn, 110 S. Orlando Ave., Winter Park, FL 32789. There is a limit on the number of students that can be accommodated so confirmation is required to ensure a seat in this class.

Remember that individuals taking the CSCP exams must be approved by APICS prior to their taking the exam. It is the responsibility of the individual to secure this approval. Instructions for obtaining approval are contained on the APICS web page under ‘Certification/CSCP’. If you have any questions call Jim Pullin at 407-644-2156 or e-mail [jrpullin77@cfl.rr.com](mailto:jrpullin77@cfl.rr.com). This should be accomplished before starting your studying activities.

## Upcoming CPIM Classes

**CPIM in Six Months!  
New Schedule!!!!**

How many times have you thought about studying for your CPIM certification but found that the time to accomplish this important task in your professional development would take from a year and a half to two years? How many of you need to improve your personnel marketability so that you can move ahead in these exciting times? Several of your professional friends have participated in the Fast Track program and enjoyed a high level of success.

Mid-Florida APICS Chapter is providing this exciting way to accomplish your dreams by offering a concentrated and accelerated CPIM education program starting in January. The fees and requirements for self provided texts are the same as those for the evening programs. The only difference is that this program is concentrated to allow you to complete your CPIM program within only a few months. The details follow.

Basics of Supply Chain Management will be offered on three consecutive week days from 8 AM to 5 PM starting **January 19, 26 & February 2, 2011**. The fee for this course is \$525.00 per individual per module with the individual providing the texts and exam fees. Contact Jim Pullin at 407-644-2156 or [jrpullin77@cfl.rr.com](mailto:jrpullin77@cfl.rr.com) with questions, to register and obtain additional information. **Don't delay act now.**

The remaining modules for the CPIM will be offered in the following sequence and tentative schedule on consecutive Saturdays. Fees for these modules will be \$425.00, individuals providing texts.

Master Planning of Resources - **March 2 & 9, 2011**

Detailed Scheduling and Planning - **October 20 & 27, 2010, April 6 & 13, 2011**

Execution and Control - **November 17 & 24, 2010, May 18 & 25, 2011**

Strategic Management of Resources - **December 8 & 15, 2010, June 29 and July 6, 2011**

Classes will be held at the Best Western Mt. Vernon Inn, 110 S. Orlando Ave., Winter Park, FL 32789.

This schedule will provide an interval between the classes for individuals to take the tests while the material is fresh in their minds. Testing arrangements are to be made by each individual, as their schedule will permit. Information in this can be obtained by contacting Jim Pullin at the above phone number.

**For those who are certified, remember that you have a certification maintenance program to follow. Attending these classes will meet some of the hours required for the maintenance program.**

*Have something you'd like to see in the newsletter? Send a suggestion to Chris Noble at [secretary@apicsorlando.com](mailto:secretary@apicsorlando.com)*

*Don't forget to check out the new job postings on the website <http://apicsorlando.com/JobPostings.asp>*